



- Is your focus moving towards newer network technologies, such as IP?
- Is that where you are spending most of your time?
- Do you want to continue to spend large amounts of money on control and monitoring tools for legacy application networking?

- Do you need information on current SNA connections?
- Do you want historical information on connection failures?
- Is controlling your SNA network is still part of your duties?
- Do you have to issue many display commands?
- Do you need access to many systems simultaneously?